



Leading power distribution company in Türkiye

Investor Presentation

3M 2026



Agenda



- 1 GDZ at a Glance**
- 2 Key Credit Highlights**
- 3 Financial Performance**

1 GDZ at a Glance

GDZ at a glance

Leading power distribution company in Türkiye



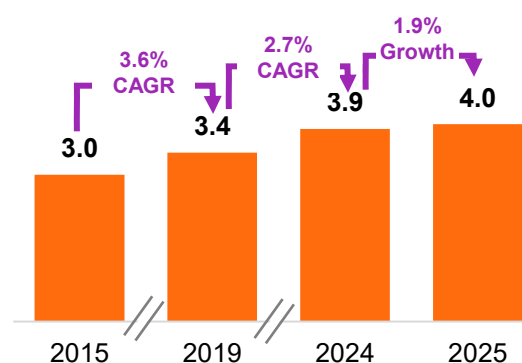
One of the largest electricity distribution companies in Türkiye	6mn people served across 2 key cities, Izmir and Manisa
Fully regulated concession networks business model	\$961mn^{1,2} financial assets as of 31-Mar-2026
High visibility of financials and cash flow generation	\$438mn¹ EBITDA ³ + CAPEX reimbursement in Mar 2026 ⁴

Geographical footprint

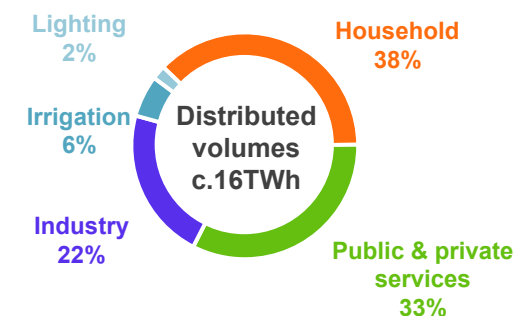


Growing and diversified customer base

Number of customers (mn)



Net distributed electricity volumes⁵ by customer (TWh and share %, average 2021-2025A)



GDZ's incumbent position in a growing Turkish power sector underpins stable outlook

Key aspects of the 5th regulatory period

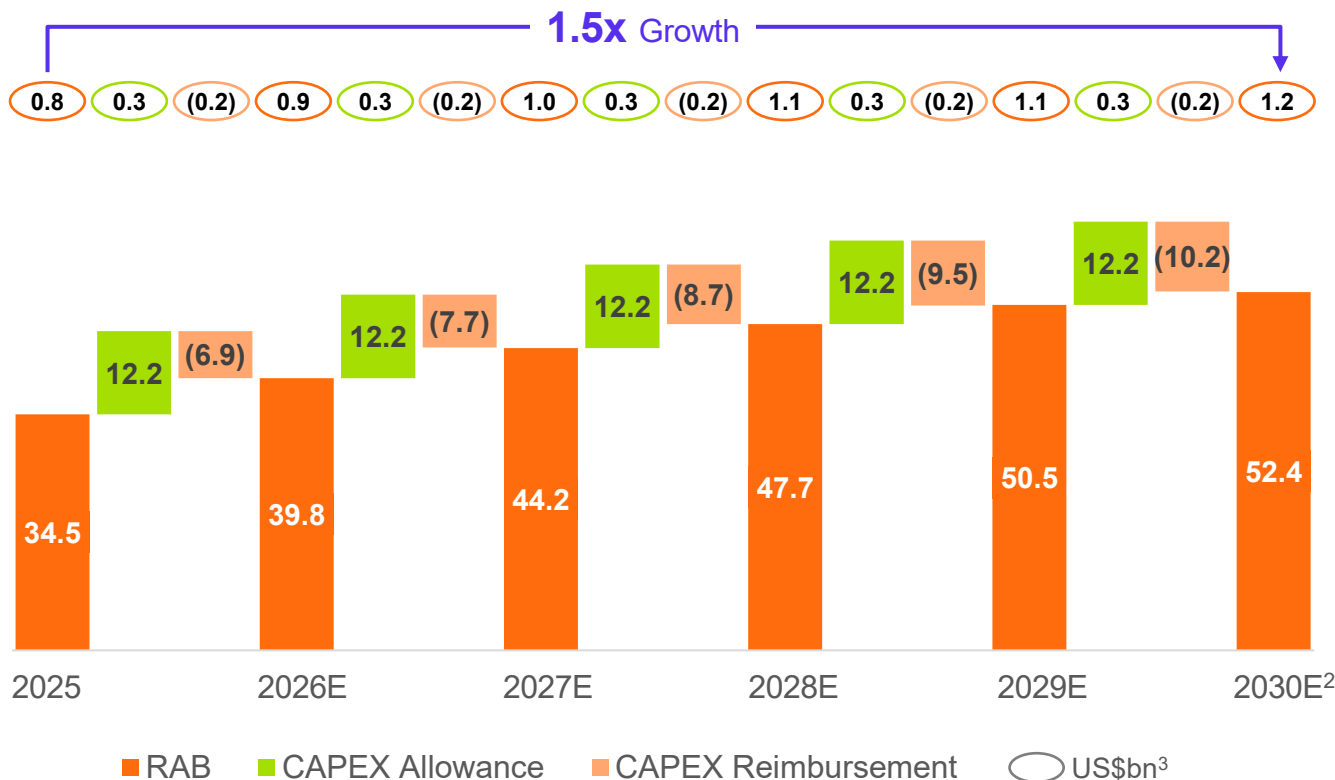
What is new in the 5th regulatory period?

Parameter	4 th regulatory period	5 th regulatory period	Impact
 Capex Allowance	TL 8.7 Bn ¹	 Increased to TL 12.2 Bn ¹ , with 40% real increase	Supports higher cash collection
 Mid-year Adjusted Real WACC	~12.30%	 Revised to ~13.49%	Supports higher regulated returns on RAB
 Capex Reimbursement Period	10 years	 10 Years period confirmed	Preserves consistency
 Capex Allowance Budget Tolerance	Up to 5% limit excess	 Up to 10% limit excess is <u>not</u> subject to EMRA Board approval	Provides additional headroom for investments

Rapidly growing RAB with young and high-quality infrastructural backbone

Growing regulated asset base

(TLbn – real as of March 2026 prices)



~11 Years

until concession expiry

\$1.2bn^{1,2}

regulated asset base
by the end of 2030

\$274mn³

annual CAPEX allowance

- RAB depends on **actual allowed CAPEX**
- CAPEX reimbursement is based on CAPEX allowance, both figures are calculated **in real terms**

Source: Company information. ¹ Expressed in real terms of purchasing power of Turkish Lira at an TL / US\$ exchange rate of 44.40 as of 31.03.2026, unless otherwise indicated. ² Based on the March 2026 CPI Index, actual capital expenditure until 2025 and the 2026 to 2030 capital expenditure allowance, as announced by EMRA. ³ Expressed in real terms of purchasing power of Turkish Lira at an TL / US\$ exchange rate of 44.40 as of 31.03.2026.

2 Key Credit Highlights

Turkish electricity market overview

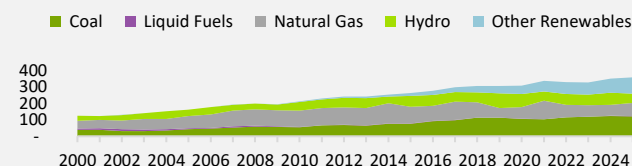
Generation

1



- Both state-owned and private sector entities **who hold generation licenses are permitted to generate electricity**. EUAS¹ owns and operates the state-owned power plants
- Generation licenses typically have a term of 49 years
- The total **installed capacity of Türkiye was 125.1 GW** as of March 2026

Electricity generation by source



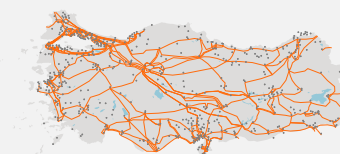
Transmission

2



- TEIAS² is **the state-owned monopoly** that owns and operates the electricity transmission sector in the country
- It is also **responsible for the operation of the balancing power market and the ancillary services market**

Transmission lines



Line length:
76,878 km³

Wholesale

3



- Private and state-owned companies are **responsible for wholesale activities**
- EUAS¹ (after its merger with TETAS⁴ in July 2018) is **the publicly-owned wholesale company responsible for selling electricity** to market players

Key players



Private
wholesalers

Over the
counter
market

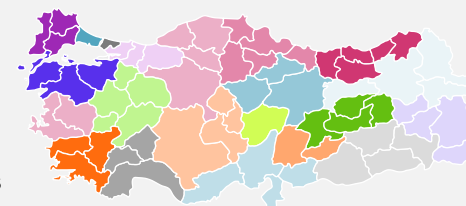
Distribution

4



- Distribution systems indicate the transport of electricity by lines of 36kV and below
- Since 2013 this segment has consisted of **21 privatised regional distribution companies**
- Operational rights contracts were signed between TEDAS⁵** and its distribution companies

Distribution regions



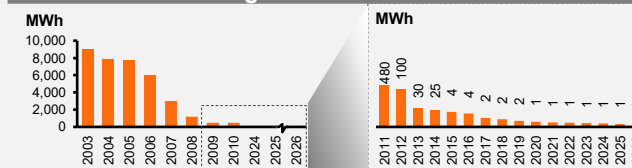
Retail

5



- Supplier license holder companies **can sell to users without distribution zone restrictions**
- Consumers with electricity consumption that **exceeds the annual eligible consumer limit** have the right to choose their suppliers (eligible consumer limit is 500 kWh per year, as of 2026)

Eligible consumer limit

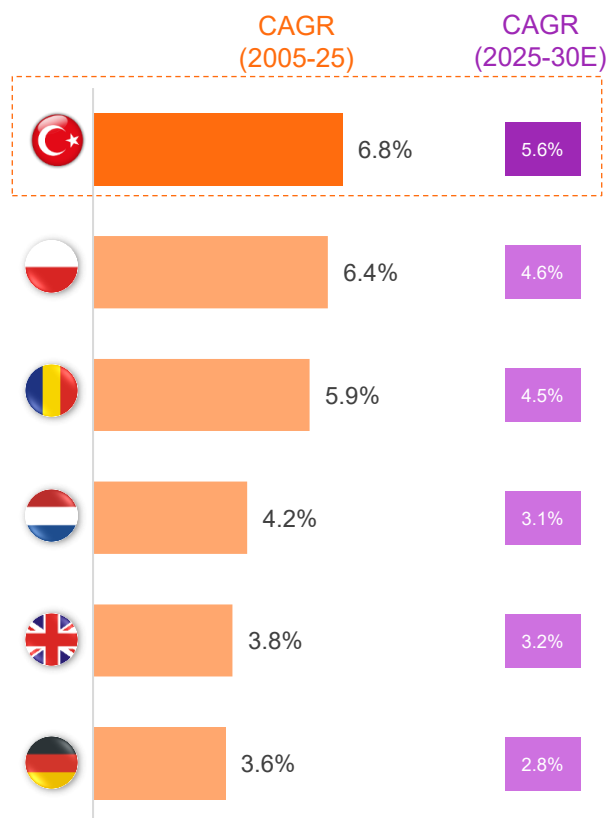


Strong electricity market fundamentals in Türkiye and GDZ's region

Turkish economy enjoys one of the fastest growth rates in Europe...

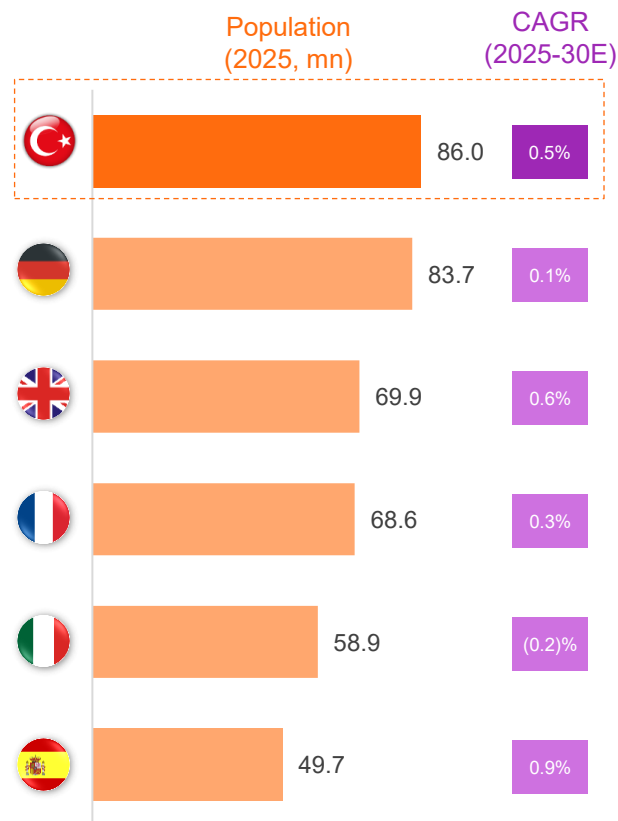
The fastest growing European economy¹

(Real GDP CAGR between 2005-2025 in %)

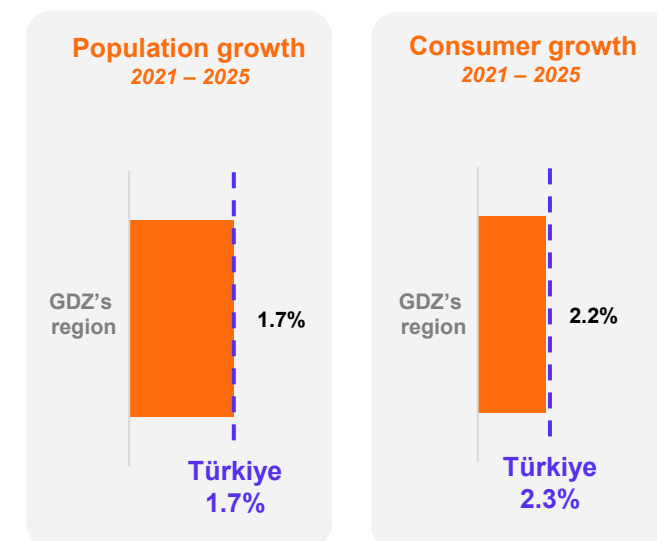


Among the largest European countries by population¹

(2025 population in mn)



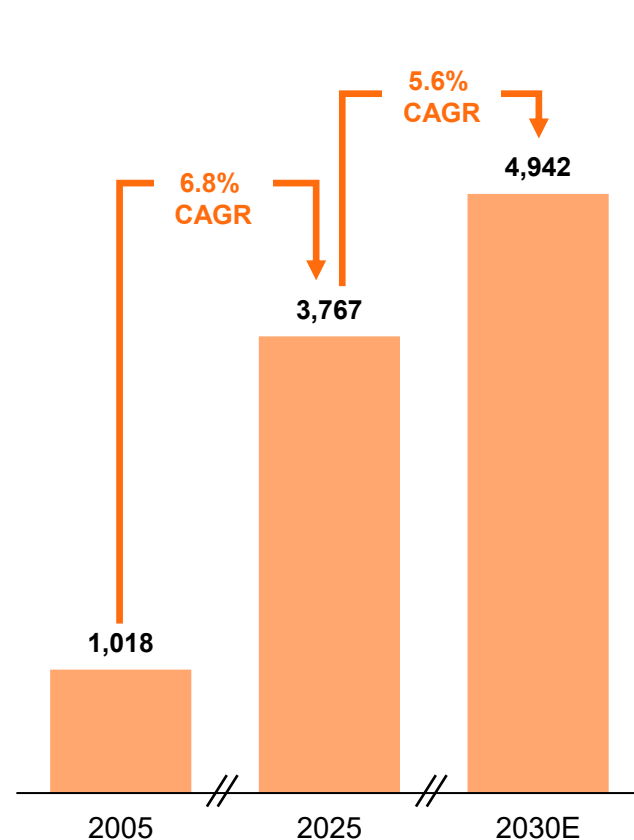
...with GDZ growing faster than Türkiye's average



Turkish electricity demand is expected to experience years of strong growth

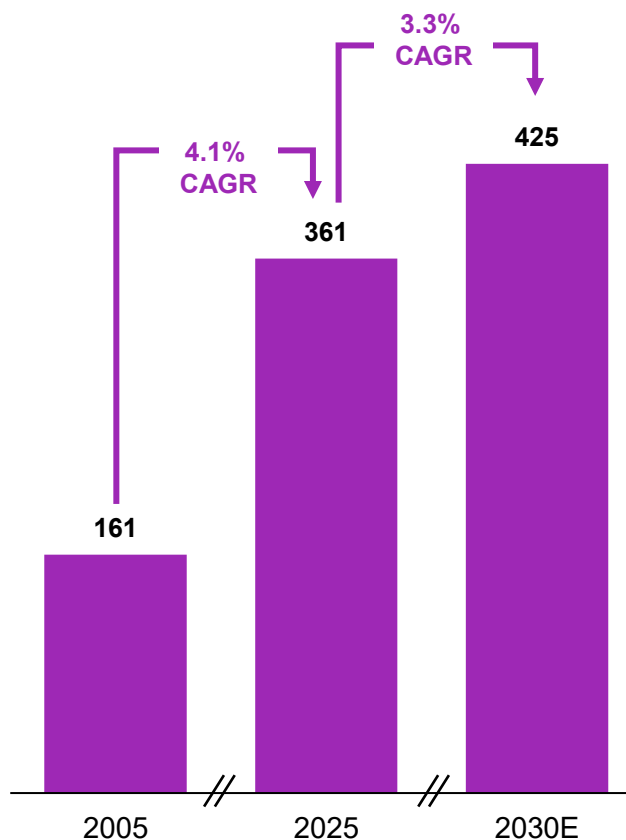
Turkish high GDP growth rates...

Real GDP
(US\$bn)¹



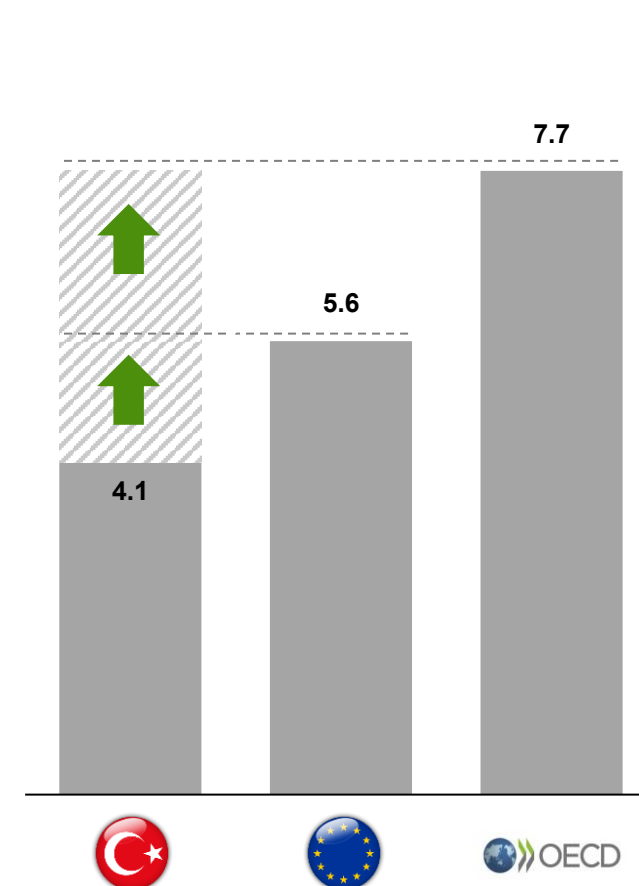
...drive electricity demand...

Electricity demand
(TWh)²



...with material further upside

Electricity consumption per capita
(2024, MWh / year)



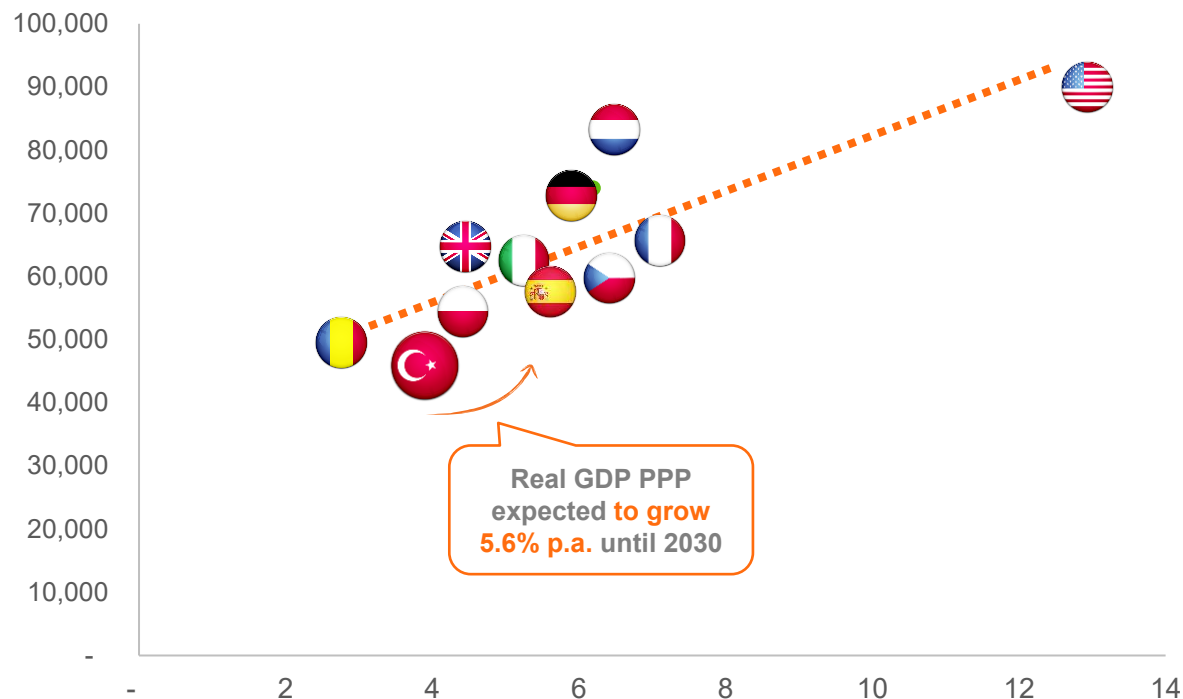
Source: IMF, TEIAS, Turkish Statistical Institute, IEA.

¹ 2003-2025 actuals, 2030 forecast both based on IMF purchasing power parity methodology (forecasts as of April 2026). ² 2003-2025 actuals as per latest TEIAS and 2030 forecast based on recent TEIAS base scenario demand forecasts (March 2026).

Growing economy leads to higher electricity consumption which implies room for further increase in Türkiye

GDP per Capita vs. Electricity Consumption per Capita

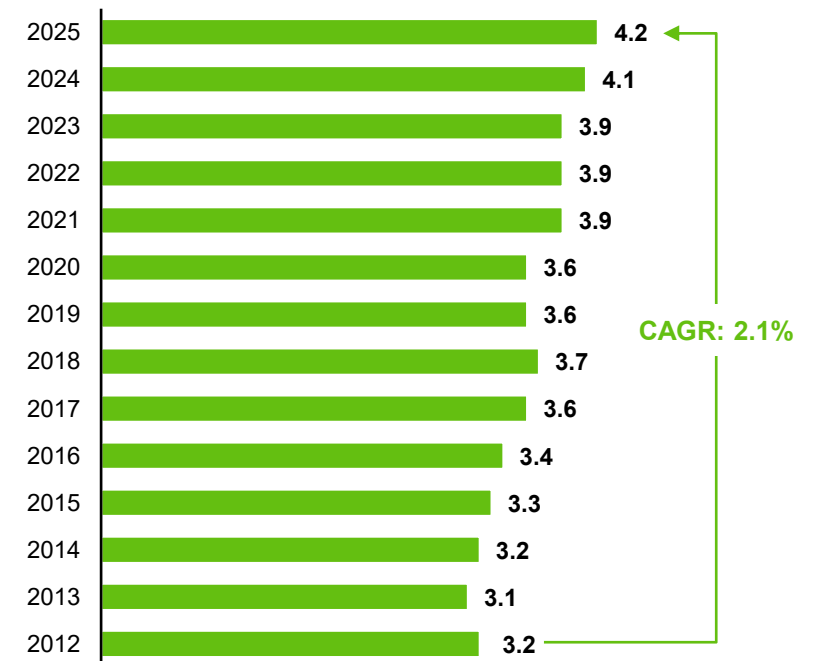
(2025, PPP, USD)



Electricity Consumption per Capita 2025 (MWh)

Electricity Consumption per Capita in Türkiye

(MWh per capita)



- ✓ Growth in economy leads to growth in energy consumption
- ✓ With a high expected GDP growth in Türkiye, electricity consumption is likely to grow accordingly, increasing the demand for network investments

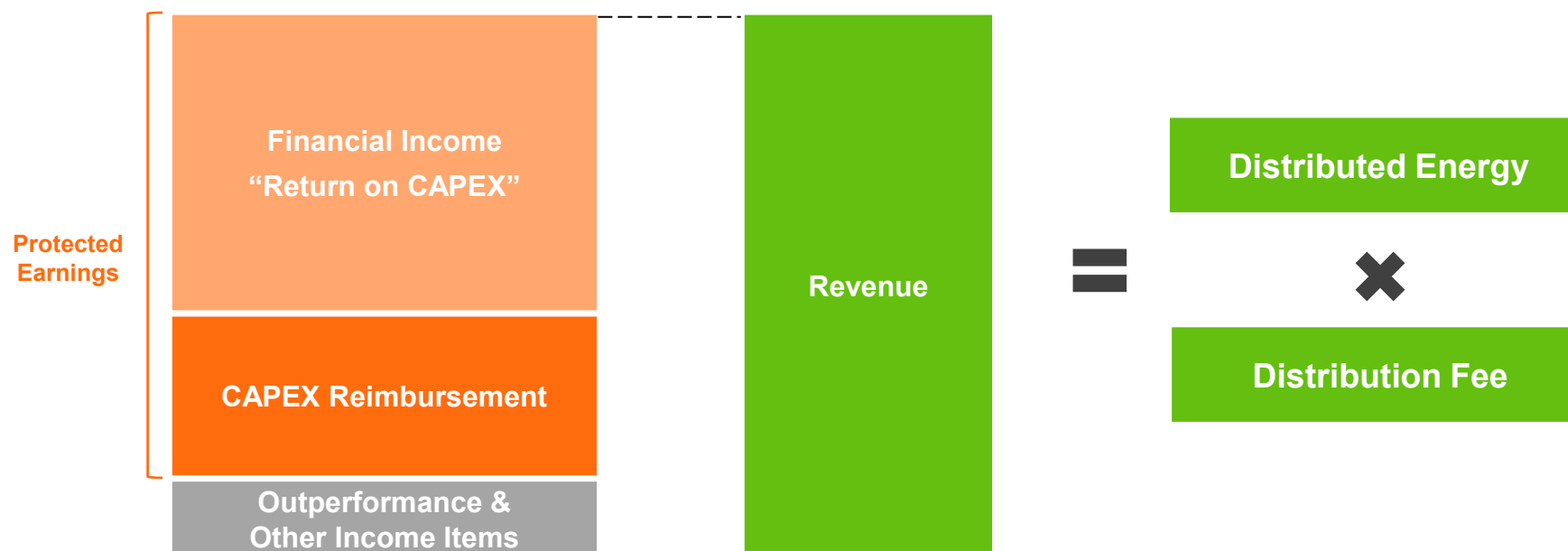
Stable and guaranteed returns underpinned by a transparent regulatory framework

Fully regulated business model

- Volume-protected, with inflation-linked tariff
- Transparent regulatory framework
- High predictability of revenues, earnings and cash flows

Customers pay for tariff on utility bills

- Revenue generation by distributing energy
- Revenue collected through monthly utility bills from customers
- Regulator's role is to guarantee the tariff by adjusting the distribution fee



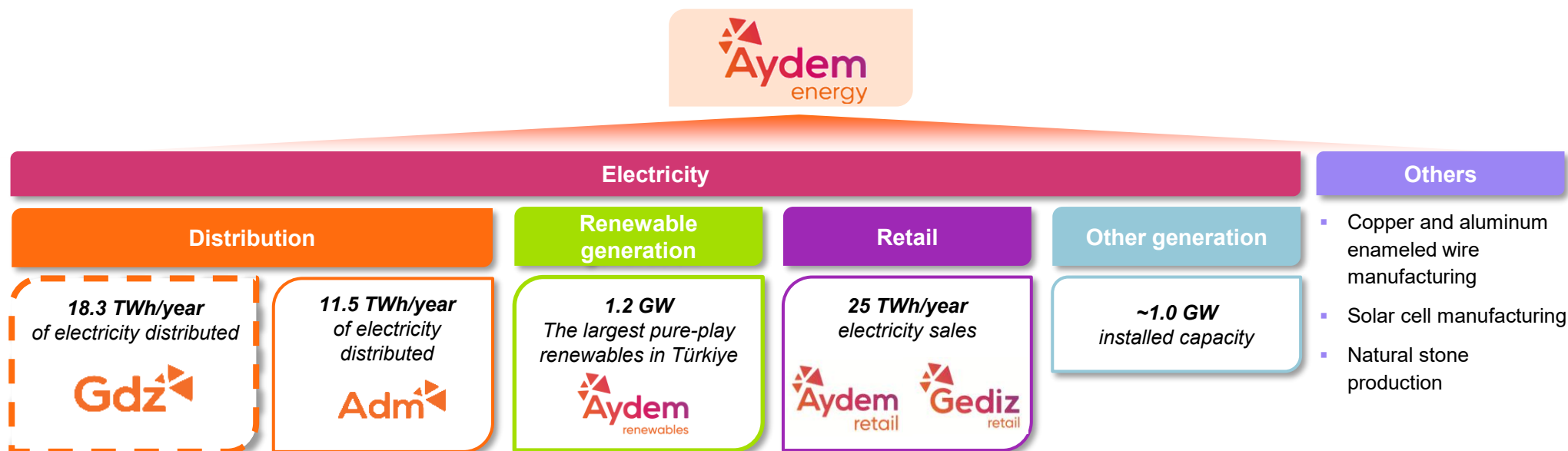
GDZ's goal: stable investment at the lowest cost and minimization of OPEX and T&L

Turkish distribution framework is similar to Western European peers, but offer higher return and low reimbursement period

Regulation		Western Europe	Türkiye ¹
	Regulatory Tariff Period	4-8 years	5 years
	RAB-based Tariff		
	Returns on RAB		
	Inflation Protection	Nominal or Real	Real (inflation protected)
	CAPEX Reimbursement Period	30-45 years	10 years
	Outperformance Incentives		
		 Low	 High

Best in class corporate governance applications...

Among Türkiye's largest integrated energy groups in the electricity generation, distribution and retail sectors



With its roots back in 1980, Aydem Group is bringing years of knowhow from the full electricity value chain

Türkiye's first:

-  Integrated energy group (generation, distribution and retail)
-  Private hydro power generation company, established in 1995
-  Private electricity distribution company
-  Private electricity retail company

USD3.8bn annual revenue¹

More than 10,000 employees¹

Financially and managerially independent group companies supported by ring-fence financing arrangements

... with solid ESG credentials

GDZ Elektrik Dağıtım has received a ESG score of 62 out of 100¹

A1
rating



- GDZ Elektrik Dağıtım has **received an A1 rating by Moody's** on a scale between A1+ to D3-

1st
in Türkiye¹



- GDZ Elektrik Dağıtım is **ranked 1st among electricity and gas utilities in Türkiye**

3rd
in emerging markets



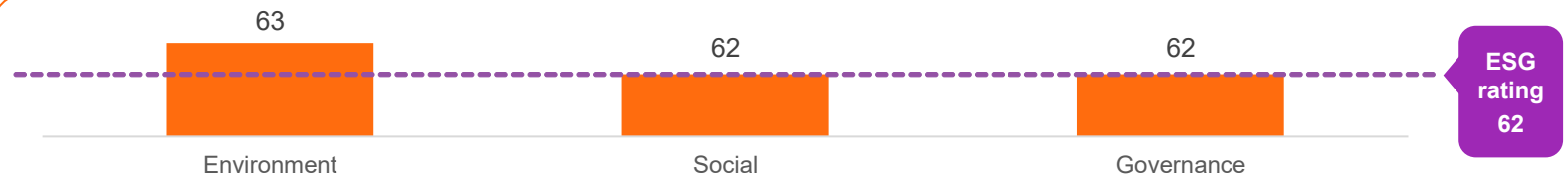
- With GDZ Elektrik Dağıtım's ESG score of 62, the company is **ranked 3rd among 54 electricity and gas utilities in global emerging markets**

Top 3%

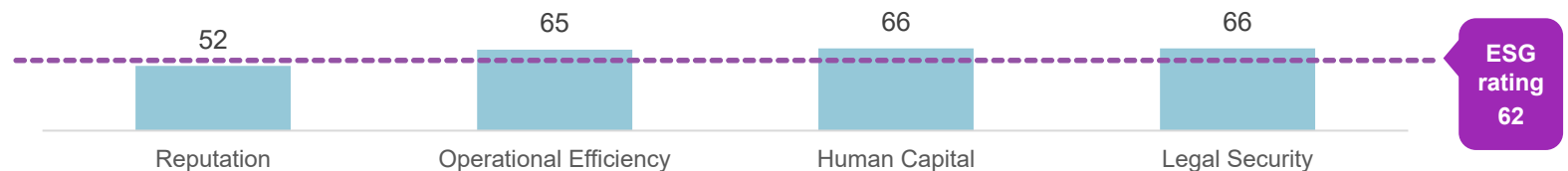


- GDZ Elektrik Dağıtım is **ranked top 3% of all companies reviewed** by Moody's (~5,000 companies in total)

**Overall
ESG rating²**



**ESG rating
by sub-category¹**



Source: July 2022 Moody's.

¹ All rankings include solicited and unsolicited ratings from Moody's.

² Sector average rating for Environment, Social and Governance sections are 37,39 and 39, respectively from Moody's.

A nighttime photograph of a cityscape, likely Lima, Peru. The foreground shows a body of water reflecting the city lights. In the middle ground, there are several large, modern buildings, including a prominent one with a curved facade. The background is dominated by a steep hill covered in dense, glowing lights, suggesting a large residential or commercial area. The overall scene is vibrant and illuminated by city lights.

3 Financial Performance

Key financial concepts for a Turkish distribution company

Operational earnings

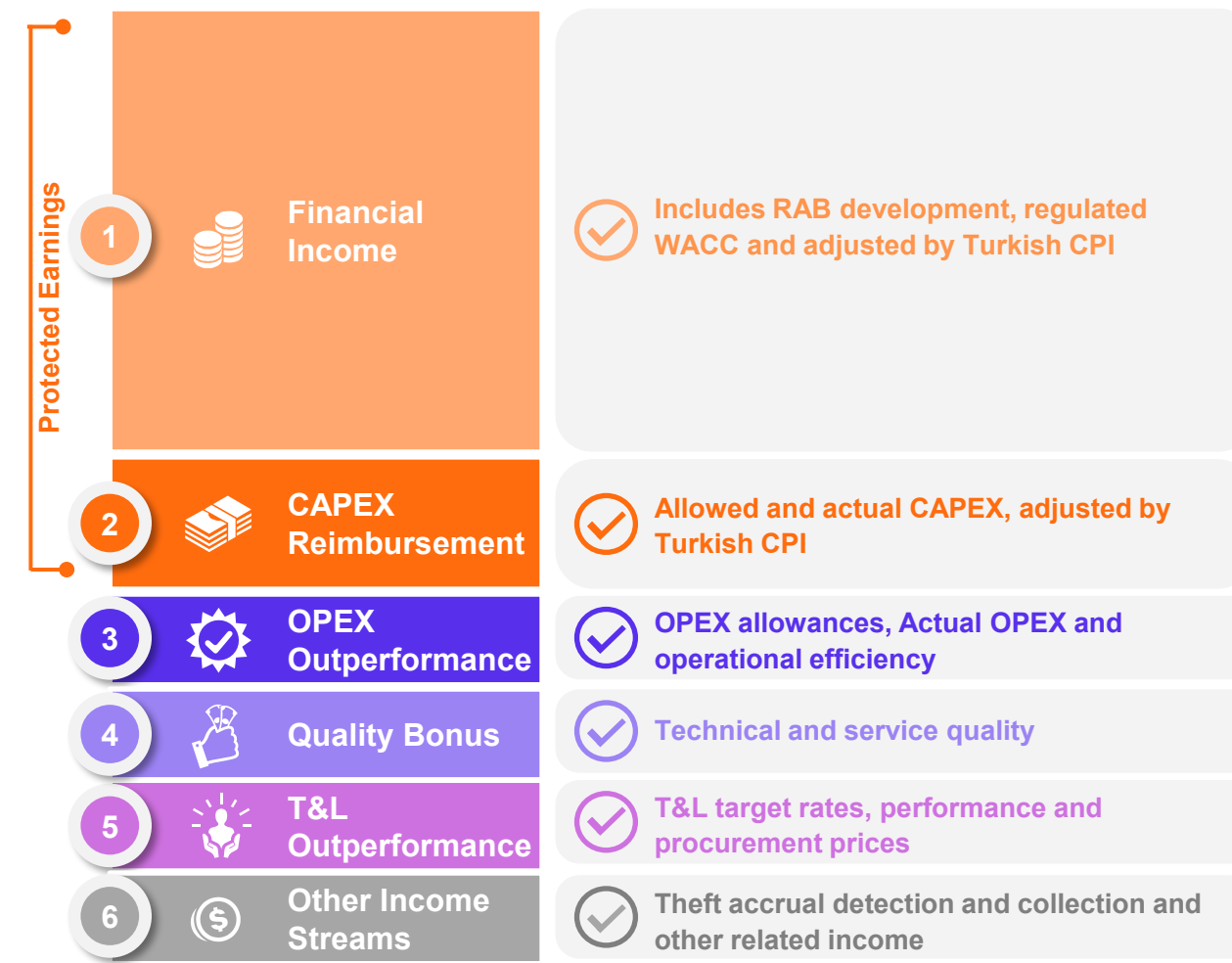
Measured by **EBITDA + CAPEX reimbursements** in order to:

- Capture both guaranteed income components of our distribution business and CAPEX reimbursements
- Ensure comparability to peers outside of Türkiye

Financial asset

- Distribution networks are recognized as financial asset in TFRS
- As a result, amortized cost value accounting applies
- IFRIC-12 accounting

Building blocks of EBITDA + CAPEX reimbursement composition

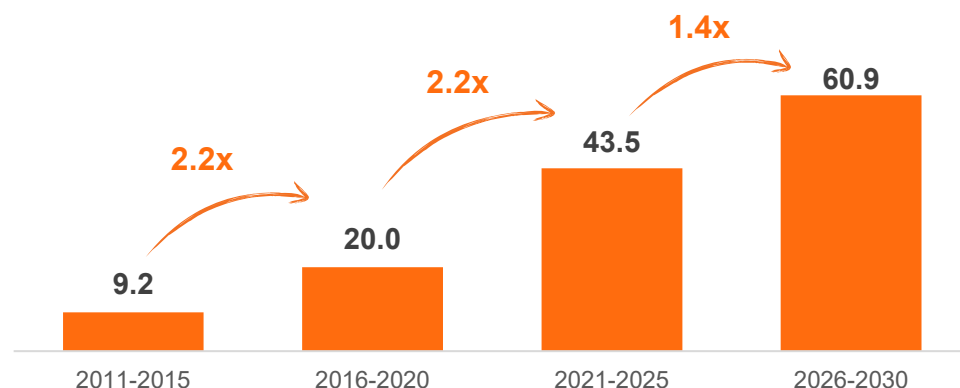


Stable and guaranteed returns underpinned by a transparent regulatory framework

CAPEX Allowance by regulatory period

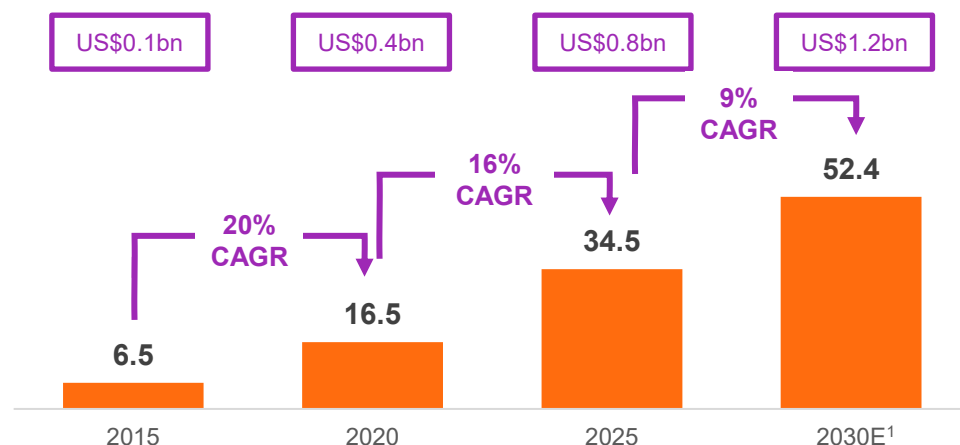
(TLbn – real at Mar 2026 prices)

Total real investment budget: c. TL133.6bn over the 4 regulatory periods



Regulated Asset Base (RAB) – end of period

(TLbn, real at Mar 2026 prices)



Key drivers

- 40% increase in CAPEX Allowance from 2021-2025 to 2026-2030

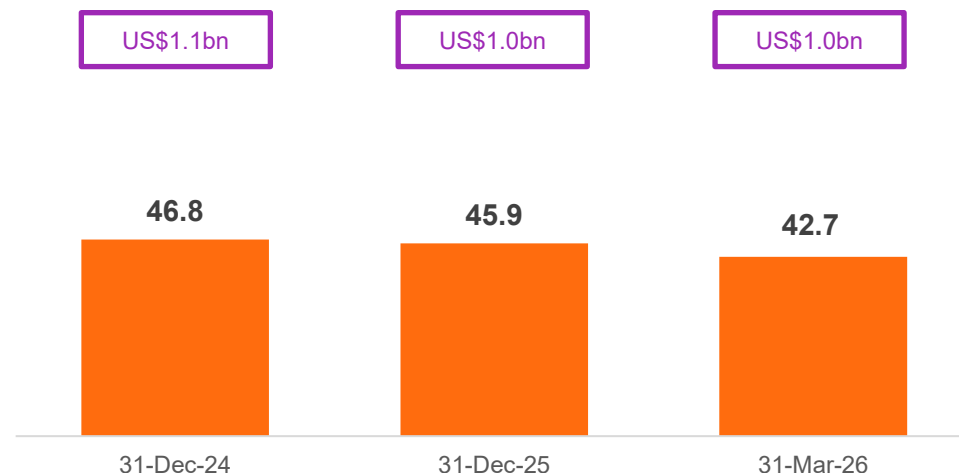
- Fast growing RAB in real terms

Attractive combination of strong profitability and solid financial assets



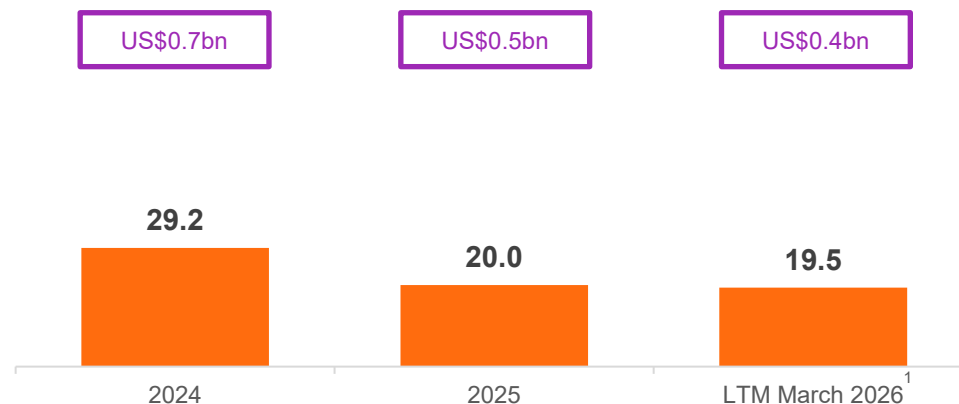
TFRS Financial Assets

(TLbn – real at Mar 2026 prices)



EBITDA + CAPEX Reimbursement

(TLbn, real at Mar 2026 prices)



Key drivers

- Financial assets, represent the fair value of the RAB
- Strong and stable** financial assets for the last 3 years

- Profitability** supported by strong operational performance and regulatory framework
- High** EBITDA + CAPEX reimbursement driven by **strong financial income** performance, as a result of accumulated CAPEX base
- Regulatory income and CAPEX reimbursements have also increased because of **CAPEX base accumulation**

Strong free cash flow development and robust balance sheet



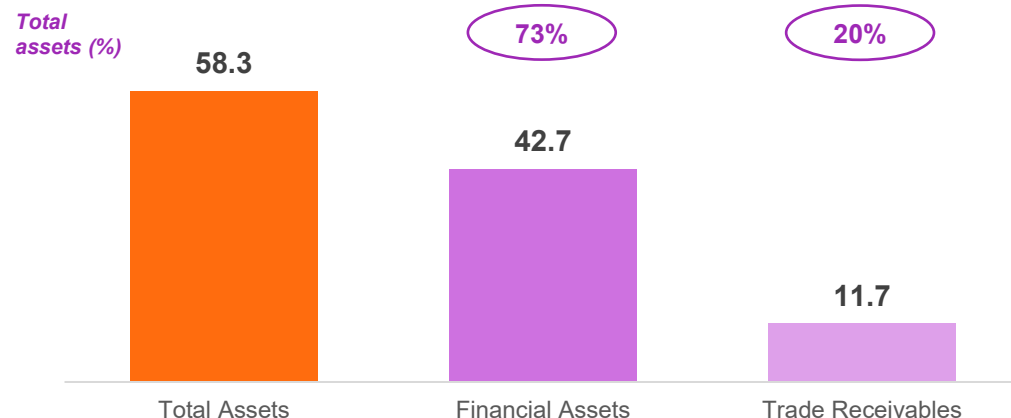
Cash Flow from Operations

(TLbn – real at Mar 2026 prices)

	2024	2025	LTM March 2026
EBITDA + CAPEX Reim.	29.21	20.04	19.45
Financial Income (-)	(23.40)	(14.71)	(14.24)
WACC Collection	3.78	4.10	4.29
Regulatory EBITDA per IFRS	9.59	9.43	9.51
Change in WC	(4.91)	(4.69)	0.20
Other Adjustments	0.17	(1.27)	(1.27)
CF From Operations (IFRS)	4.85	3.47	8.44
CF From Operations (IFRS) - USDbn	0.11	0.08	0.19

Total Assets

(TLbn, as of 31 Mar 2026, real at Mar 2026 prices)



Key drivers

- **FCF generation** mostly driven by **EBITDA** and **CAPEX** evolution over time
- **Significant increase in free cash flow in LTM March 2026** mainly driven by collection of overdue trade receivables from related parties

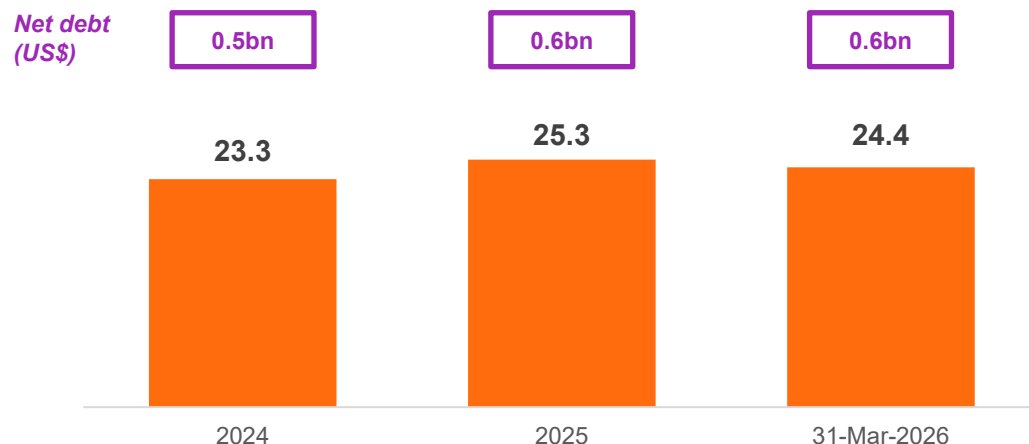
- **Robust balance sheet size**, with **93%** of total assets composed of financial assets (TL42.7bn - c. 73%) and trade receivables (TL11.7bn - c.20%)

Robust capital structure with leverage <1.5x EBITDA



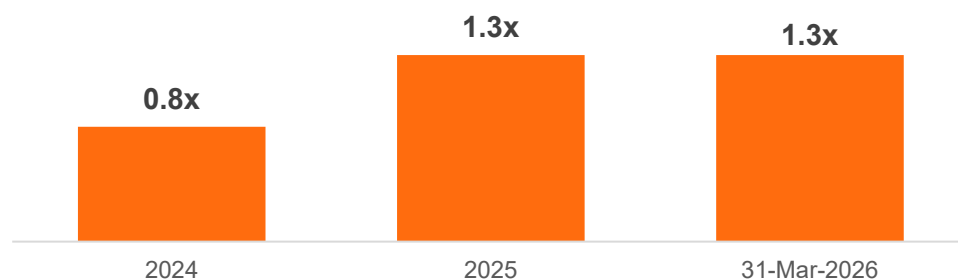
Net Debt¹ Development

(TLbn, real at Mar 2026 prices)



Net Debt / EBITDA + CAPEX Reimbursement

(x, real at Mar 2026 prices)



Key drivers

- GDZ has been able to deleverage significantly since 2021 through strong cash flow generation and disciplined capital management, despite the weakening TL currency over time
- As of March 2026, 100% of GDZ's debt was denominated in hard currency (US\$/EUR)
- 2026 debt mainly consists of the \$519mn Eurobond and the remaining portion of the bank debt
- After the refinancing of existing debt, there is only ~\$43mn remaining (pari-passu with the bond)

Capital structure and leverage

- GDZ's management and shareholders are committed to maintaining a conservative capital structure
- Target is to keep leverage below 1.5x

Dividends

- GDZ has not paid any dividends for FY 2021-25
- The level of dividend payments in future will be subject to the Company's financial and operational performance, liquidity and investment needs, as well as available retained earnings

FX risk

- GDZ continues to closely monitor FX mismatch between cash flows in TL and debt denominated in US\$/EUR
- Inflation-protected tariff provides a protection from FX mismatch
- GDZ's EBITDA in US\$ terms has remained stable over the years
- Conservative capital structure provides headroom to accommodate any potential adverse movements in FX
- Hedging might be considered insofar as hedging instruments are affordable and advantageous



Appendix

Incentive-based regulatory framework of Turkish distribution market

		1 st regulatory period (2006-2011)	2 nd regulatory period (2011-2015)	3 rd regulatory period (2016-2020)	4 th regulatory period (2021-2025)	5 th regulatory period (2025-2030)	
Approach	Uniform regulation for all Distribution System Operators in Türkiye						
Method	RAB based framework with incentives for outperformance & quality						
Revenue Components And Incentives	Regulated revenue cap - WACC Return: RAB x WACC - CAPEX Reimbursement - OPEX Allowance - No volume and inflation risk		Incentives - OPEX Outperformance - Theft & Loss Ratio Improvement - Service Quality - Other Revenue - CAPEX Outperformance (cash-based item)				
CAPEX Reimbursement	5 years		10 years				
WACC (real, pre-tax)	9.35%		9.97%	11.91%	13.61%	12.30%	13.49%
Evolution	- RAB based tariff calculation methodology introduced with RAB set to 0 in 2006 “Transition” period designed to provide a smooth shift to a cost-based tariff structure post 2010 - Private operator model (TOR) established for privatizations		- WACC revised up - Privatization of all distribution companies has been completed - Unbundling between distribution and retail operations WACC revised up	- WACC revised up twice - T&L methodology revised - Significant increases in OPEX and CAPEX allowances - Enhancement of Quality and Efficiency incentives	- Significant increases in CAPEX allowances - Quality incentives revised - Risk mitigation measures against macroeconomic conditions in OPEX & CAPEX components		

✓ **Stable regulatory environment** with long-standing **track record**

✓ **Similar building blocks** to various Western European countries

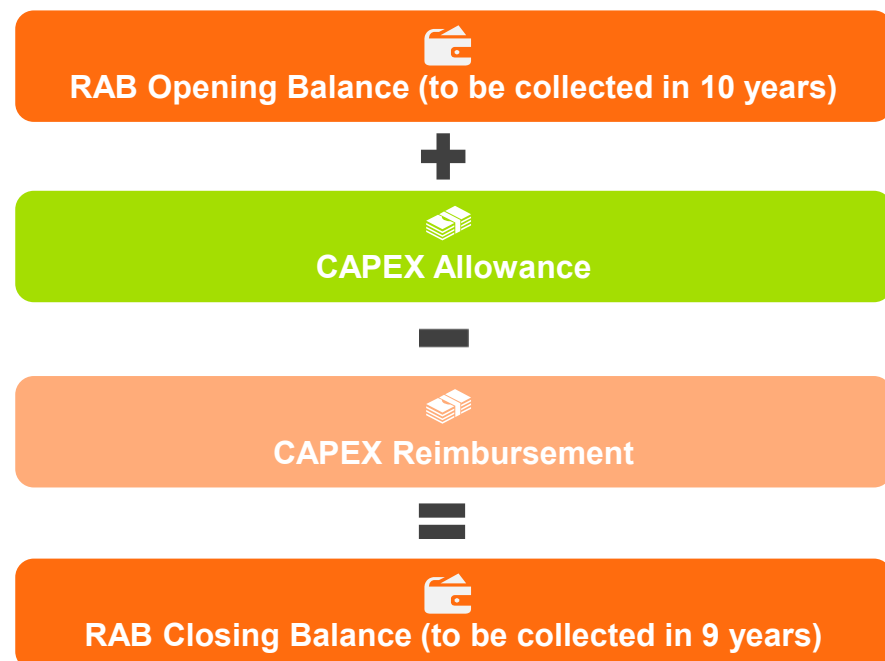
✓ **RAB-based framework** with regulatory WACC and quick capex reimbursement period

✓ **Continuous incentives** for efficiency, quality and outperformance across regulatory periods

✓ **Concession expiry** in 2036, with potential extension

Regulated asset base vs. TFRS financial asset

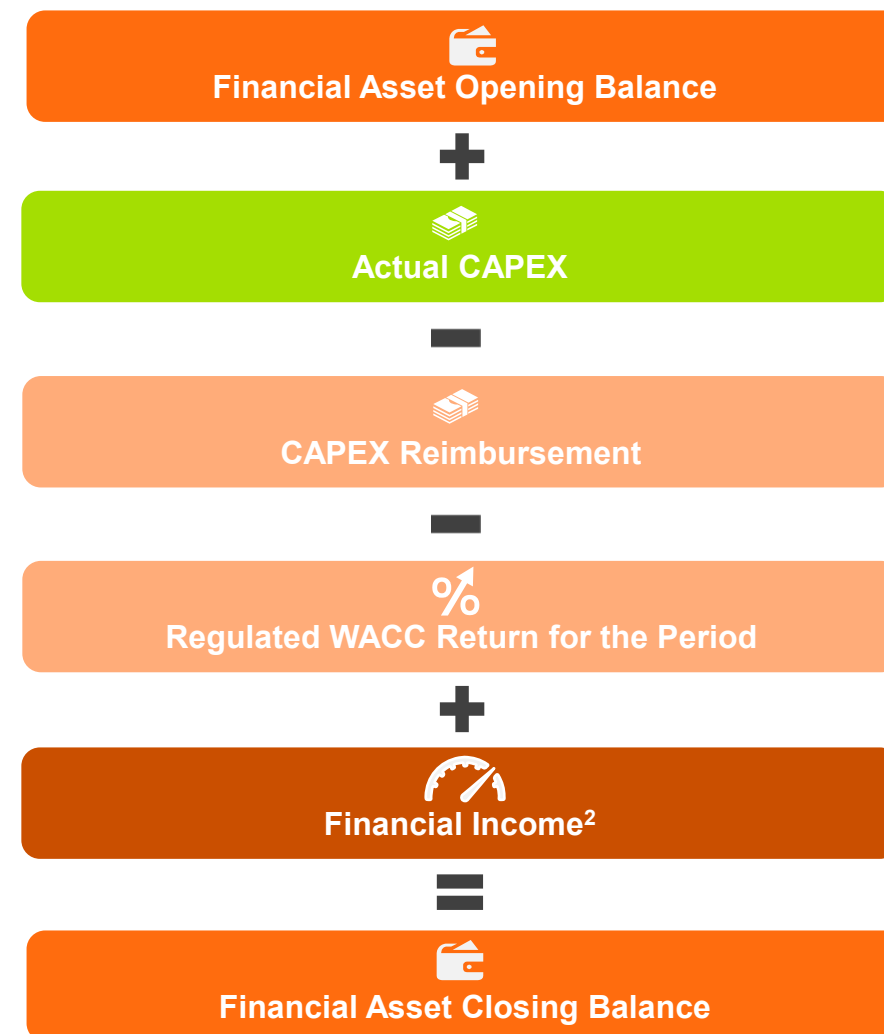
Regulated asset base ("RAB")



Additional Consideration:

- Regulated WACC Return for the Period¹

TFRS financial asset



TFRS income statement



Summary income statement

TLmn <i>(real at Mar 2026 prices, except if stated otherwise)</i>	2024	2025	LTM Mar 2026¹
Revenue	45,791	36,927	36,567
Cost of sales	(18,781)	(20,035)	(20,260)
Gross Profit	27,009	16,892	16,307
Operating Profit	23,101	13,356	12,637
Finance income	738	2,877	2,628
Finance expense	(11,909)	(8,216)	(7,059)
Monetary gain / (loss)	(7,905)	(6,432)	(6,480)
Income before Tax	4,025	1,584	1,725
Tax income / (expense)	(1,732)	110	74
Net Profit (Loss) for the Period	2,293	1,694	1,799
Items that will not be reclassified to profit or loss	12	11	9
Total Comprehensive Income / (Expenses)	2,305	1,705	1,809
Earnings / (Losses) per Share (TL / share)	4.5	3.3	3.5

Source: Company information. TFRS financials, subject to restatement due to inclusion of inflation adjustments. Expressed in real terms of purchasing power of Turkish Lira as of 31.03.2026, unless otherwise indicated. ¹ The financial information for the twelve months ended March 31, 2026 is expressed in terms of purchasing power of Turkish Lira as of March 31, 2026.

TFRS balance sheet statement



Summary balance sheet

TLmn (real at Mar 2026 prices, except if stated otherwise)	31-Dec-24	31-Dec-25	31-Mar-26
Cash and cash equivalents	1,337	1,997	1,543
Trade receivables	8,960	14,677	11,737
Financial assets related to concession arrangements	16,295	12,602	10,811
Other current assets	2,008	1,685	1,619
Current Assets	28,600	30,961	25,710
Other receivables	264	294	209
Financial assets related to concession arrangements	30,497	33,283	31,873
Right of use assets	578	410	359
Deferred tax assets	0	106	64
Other non-current assets	260	21	82
Non-current Assets	31,600	34,114	32,588
Total Assets	60,200	65,075	58,298
Short term portion of long-term borrowings	2,759	2,711	3,120
Other financial liabilities	142	149	137
Trade payables	8,333	6,409	3,349
Deferred income	219	2,175	1,660
Other short-term liabilities	1,067	1,087	1,156
Current Liabilities	12,520	12,531	9,421
Long term-borrowings	21,436	24,244	22,618
Other financial liabilities	265	139	103
Other payables	80	67	61
Deferred income	629	989	-
Long-term provisions	249	274	280
Deferred tax liabilities	-	-	-
Non-Current Liabilities	22,659	25,713	23,062
Total Liabilities	35,178	38,244	32,484
Equity	25,021	26,831	25,814
Total Equity and Liabilities	60,200	65,075	58,298

Source: Company information. TFRS financials, subject to restatement due to inclusion of inflation adjustments. Expressed in real terms of purchasing power of Turkish Lira as of 31.03.2026, unless otherwise indicated.

TFRS cash flow statement



Summary cash flow statement

TLmn (real at Mar 2026 prices, except if stated otherwise)	2024	2025	3M 2026
A. CASH FLOWS FROM OPERATING ACTIVITIES	4,846	3,467	(29)
Profit / (loss) for the period	2,293	1,694	(1,052)
Adjustment to reconcile net income for the period	(2,245)	(3,967)	(540)
Changes in working capital	(4,908)	(4,693)	(1,223)
Adjustments related to (increase) / decrease in trade receivables	(2,002)	(7,539)	(131)
Adjustments related to (increase) / decrease in other receivables	(203)	(183)	10
Adjustments related to (increase) / decrease in inventories	497	247	(210)
Adjustments related to (increase) / decrease in prepaid expenses and deferred income	(4,145)	2,300	(1,548)
Adjustments related to (increase) / decrease in payables for employee benefits	(5)	12	180
Adjustments related to (increase) / decrease in other assets and liabilities	951	470	475
Cash generated from operating activities	(4,860)	(6,966)	(2,815)
Payments related with provisions for employee benefits	(118)	(153)	(206)
Tax payments	12	(38)	(0)
Collections from doubtful receivable	228	168	37
Other cash in-flows	9,583	10,457	2,956
B. CASH FLOWS FROM INVESTING ACTIVITIES	(5,263)	(6,745)	(273)
Cash used for purchase of tangible and intangible assets	-	(7)	(0)
Capital expenditures	(5,263)	(6,738)	(273)
C. CASH FLOWS FROM FINANCING ACTIVITIES	1,708	3,973	(121)
Cash in-flows from borrowings	19,705	4,728	-
Capital increase	222	105	35
Cash out-flows for borrowings	(13,615)	(866)	(183)
Repayment of of lease liabilities	(282)	(315)	(66)
Interest received	738	2,877	128
Interest paid	(5,052)	(2,561)	(35)
Other cash in-flows / (out-flows)	(8)	6	0
D. INFLATION EFFECT ON CASH AND CASH EQUIVALENTS	(21)	(34)	(31)
INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C+D)	1,270	660	(454)
E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	67	1,337	1,997
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (A+B+C+D+E)	1,337	1,997	1,543

Source: Company information. TFRS financials, subject to restatement due to inclusion of inflation adjustments. Expressed in real terms of purchasing power of Turkish Lira as of 31.03.2026, unless otherwise indicated.

Disclaimer



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